



Greenoak Newsletter for the Dairy Goat & Sheep Industry

Newsletter Date Mar 2010

High Bacteria Counts!

We would like to share with you an experience of one of our customers (Peter & Carol Kerkvliet)

Peter was experiencing high bacteria counts sporadically during the last year. Following an inspection of the milking and washing system, the usual advice sprang to mind, which was use a stronger washing chemical or consider using pre & post dipping.

Eventually Peter using his experience in from the dairy cow industry chose to carry out the California mastitis test on the whole herd.

He identified a few animals were the cause of the problem.

Having identified the problem, he was the able to put into place a strategy to prevent cross contamination with the rest of the herd by removing those animals.

Peter managed to save a lot of unnecessary cost of having to use teat dip, which would have prevented the cross contamination, but not deal with the underlying cause, and increase his milking time.

The moral of the story is “ Consider analyzing a bacteria problem before you assume what the solution should be”

Out of Season Breeding !

We were fortunate to visit Louis Jolin & Micheline Larrivee who run a dairy goat business “LariJol” in Quebec.

Louis and Micheline have successfully been breeding out of season for many years, and as a result gain from a higher price for milk when there is normally a shortage in the market.

The farm has goats held in groups in different

buildings, as a result the lights can be turned on/off up or down for the different groups.

I understand that many of you are already aware of this. However I have seen many new buildings going up where the whole herd is held in one area.

For those of you who are planning a new facility, you would benefit if you designed your farm to accommodate out of season breeding and gain any possible premium payments.

Promoting our Industry in Canada!

Having had the opportunity to visit different markets such as the USA and Europe. The growing market here is slowly gaining credibility around the world.

We are a growing commercial dairy goat and sheep industry, where many countries are still at the hobby farm small herd level.

We are beginning to get more and more international enquiries from our website for equipment and information regarding dairy goat and sheep farming.

If you are interested in promoting your animals genetics for international sale, please let us know, as we can offer potential international enquiries your details when contacted.

Our Catalogue is on the Web !

If you go to our website at www.greenoak.uk.com

Click on “on-line catalogue”

Select your location as “Canada”

You will see the index of our catalogue on the right hand side, simply choose the product group and the heading you are interested in. All prices are Canadian dollars and is available from your local dealer.

Expanding into Quebec



Greenoak recently attend the dairy goat meeting IN-PACQ in Quebec on the 18th of February 2010.

With a turnout of approx 150 dairy goat enthusiasts from the Quebec market, Greenoak was able to launch its product range and services into Quebec.



Greenoak is also pleased to announce that Provencher and Fils of St Eulalie, will be spearheading the distribution of Greenoak products into Quebec through its own dealership and other regional dealers.

The professional staff, facilities and enthusiasm of the Provencher organization will be an excellent partner for Greenoak to offer the dairy farmers in Quebec access to products and a professional service

New Commercial Milking Claw!



Interpuls has just launched its new commercial milking claw for dairy goats.

The claw has the vacuum shut off valves for each liner integrated into the claw, so a simple thumb movement will open the valve.

In addition to this, there is an automatic shut off valve integrated which can be operated by an auto take off system.

The claw is available for high and low line installations.

If this is of interest to you, please contact us and we will let you know as soon as the new product is in stock.

New Auto-start Vacuum Cylinder

Interpulse has just announced the launch of their new "Automatic Milk Start Vacuum Cylinder".

The cylinder has a proximity switch fitted, so that when you pick up the milking unit, the weight reduction on the cylinder is sensed. This signal is sent to the Cluster Manager automatic take off control, the cylinder rope is release and the vacuum to the claw is switched on.



The first product in our bargain range is a pre-made locking yoke system for goats, simply make your platform and place this unit on top.

The above locking yoke system for goats is hot dipped galvanized and come in a gang of 6 stations, it has an integral SS feed pan, and a headlock.

The headlocks are released by a handle which some



Those customers who are looking for a fast cluster attachment times, this product will be of great assistance.

Contact us for more information

New Catalogue

We are just about to release our new product catalogue for 2010. A copy will be posted onto the web as soon as it is ready. We will be handing out hard copies to any of you visiting the shows.

If you would like a copy sent to you, please call Sandra on 519 342 1427, and she will send you one in the post.

Beat the price increases!

The new prices will take effect 1st April 2010

Get your orders on before and benefit from 2009 pricing

Bargain Corner!

We Have decided to start a new bargain corner section in this newsletters where we have special deals available from time to time.

farmers have operated by pulleys and wire from the parour pit.

Units can be joined together to provide up to 24 units in a line.

The recommend retail price for this product is \$799.00 per set

We have 4 units left in stock which are available at \$599.00 per set

This offer is only available while stocks last.

Bargain Corner Cont.d!



Rolls of 100ft 9/16" Silicone Milk Hose.

We have 10 coils of 9/16 x 100ft Silicone milk hose which use to be connected to the air tube which we have separated , as a result there is a line along the length of the tube

We normally sell 9/16" Silicone at \$3.83 per foot. These coils are on offer at \$2.87 per foot

25% Saving

This offer is only on while this stock last's

Loyalty Program

We would like to offer all our customers who have purchase our milking units in the past a free gift if they decide to replace their liner during the month of March 2010.



For every 8 liners purchased, we will give away 1 x hand held sprayer of minimum 500cc capacity

Having different colour sprayers can be useful for different applications.

Depending on the order size, we will mix the colours which are available.

To qualify, place your order for the replacement liners with your dealer, and your dealer will have to place the order with us During the month of March 2010. To view details of your replacement liners, look at your catalogue or go on line to

www.greenoak.uk.com

Farm Shows

Unfortunately this year we are not going to be attending the Toronto Farm Equipment show, because we have a venue clash. We will be at the following shows/open days for 2010

10th to 12th Mar; London Show at the Western Fair Grounds.

10th to 12th Aug, International Goat Symposium, Stratford.

14th to 16th Sep: Outdoor Farm Show, Woodstock.

28th Sep to 2nd Oct: World Dairy Expo, Madison USA

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Greenoak Equipment North America Inc.,
Kitchener, Ontario*

Tel 519 342 1427 Fax 519 342 1611

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